JORNADA "INDÚSTRIA 4.0 I SOSTENIBILITAT"

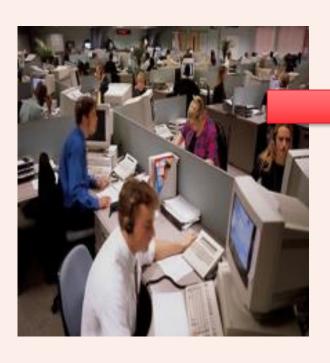








"CONNECTED EVERYTHING"









Porsche launches a car subscription service

The pilot program starts in the Atlanta area starting at \$2,000 per month by Zac Estrada | @zacestrada | Oct 10, 2017, 4:51pm EDT











ValueBased HealthCare

Medical Value

Social Value

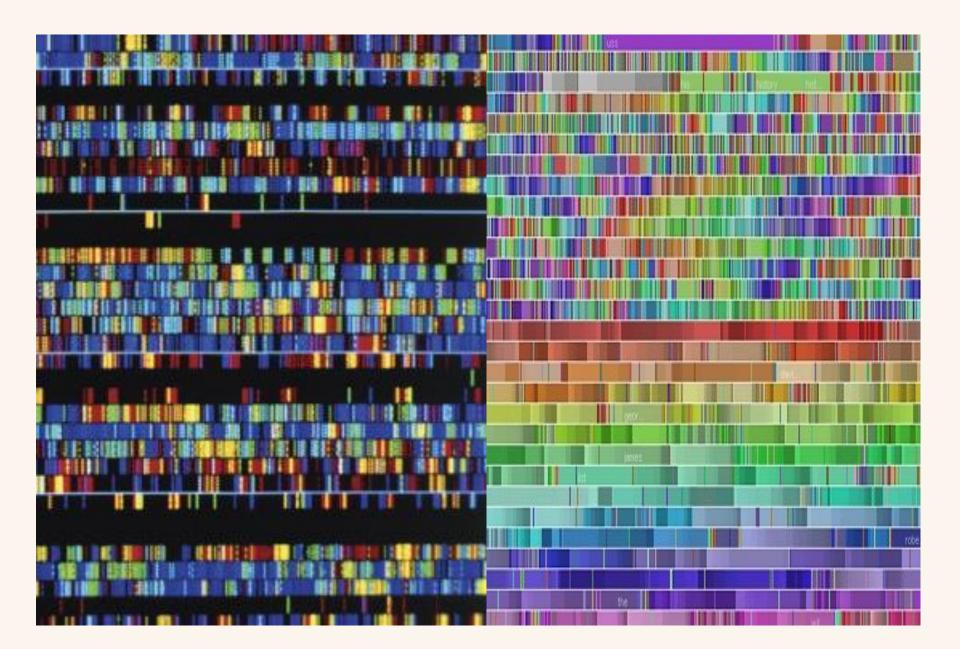
Patient Value

Health System Value

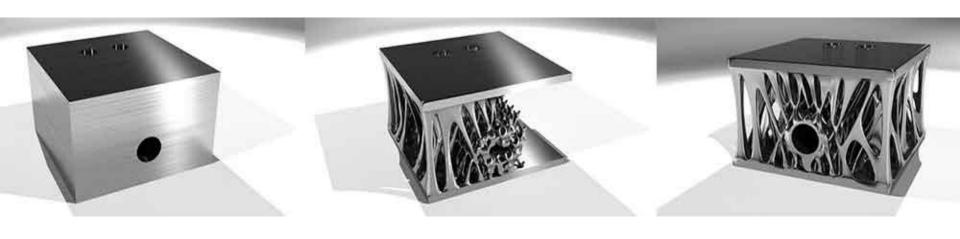




"AGILE" / "CHANGING FRAMEWORKS"

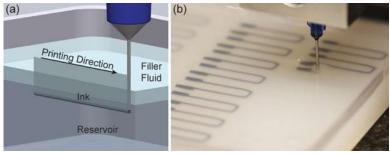






Fuente: Professional-workstation; MIT





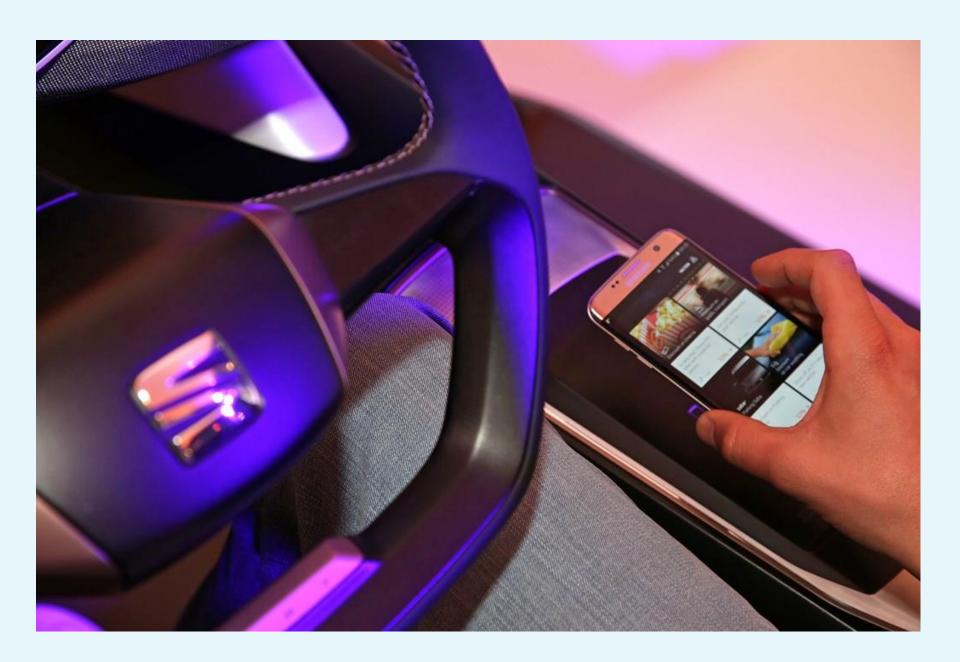
Fuente: Professional-workstation; MIT





Fuente: 3dPrint

"CUSTOMER - CENTRIC"





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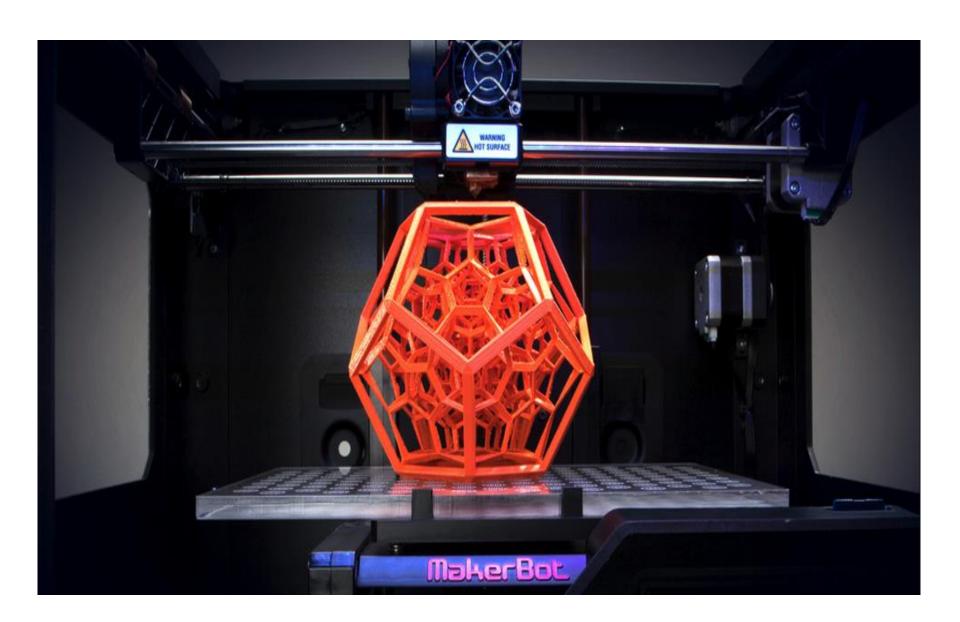




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CUSTOMIZE



"COLLABORATIVE" / "SHARE OF VALUE"

Hospitals are learning how to share and it's saving them millions







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Cohealo is leveraging the sharing economy to save hospitals millions of dollars.

By Laura Lorenzetti December 16, 2014

U.S. health care costs currently exceed 18% of the nation's \$16.8 trillion annual economic output-and are only continuing to grow. At the same time, hospitals are working harder than ever to find and implement cost savings.

One Boston-based startup has an idea to help: sharing.

Much like Uber and Airbnb democratized their industries by aligning underused supply (drivers and empty apartments, respectively) with customers (travelers of different stripes) via a simple, easy interface, Cohealo created a platform for hospitals to share equipment.

It sounds basic, but it's something that has never existed in the medical industry before now. Prior to Cohealo, hospitals had two options when it came to equipment: They either purchased the item themselves or rented it.

Rental companies often price equipment rentals near the reimbursement total, leaving hospitals with little money to cover their own services. For example, if Medicare reimburses a hospital \$2,200 for a hysterectomy procedure, the rental company could charge an equivalent amount to rent the laparoscopic surgery machine.

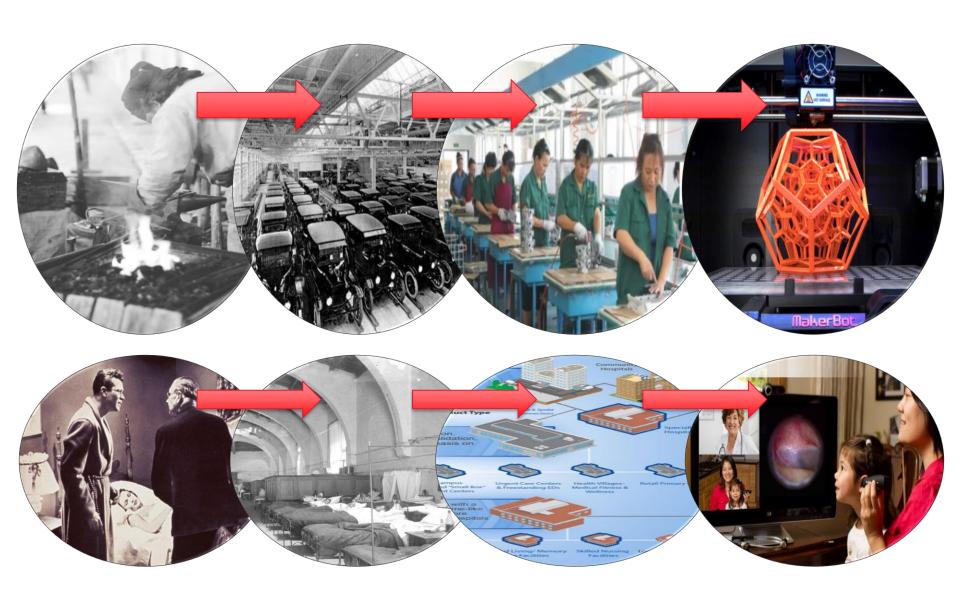
An Uber model for manufacturing is ready to upend the industry



"They," in this case, are the employees at MakeTime, a startup launched by architect turned manufacturing entrepreneur Drura Parrish in Lexington, Kentucky. Under a model known as distributed or ondemand manufacturing, MakeTime is meeting small businesses' manufacturing needs in much the same way Uber meets the needs of passengers looking for rides. Companies, entrepreneurs, and inventors can rent time on nearby equipment, be it CNC milling machines, water jets, or laser cutters—any of which can cost from \$50,000 to \$250,000 apiece to purchase.

The approach could have timely benefits. As US president Donald Trump continues to emphasize the importance of revitalizing manufacturing in America, distributed manufacturing could make that prospect more appealing by reducing lead times and costs.

Taking advantage of idle gears



- ...Centralizada → ...Distribuida y cercana al consumidor
- ...Producción en masa ...Bajo demanda (lo que se necesita)
- ... Productos genéricos -> Productos personalizados
- ...Capacidades aisladas -> ...Conectadas/Compartidas
- ...Sólo HW -> Más capacidades SW (self-organized)
- ...Con ritmos de gestión, innovación y procesos Ágiles

Moltes gràcies

Carlos Cuffí

Digital Transformation Director Mobile World Capital Barcelona





